

Practical session: Bottom-up estimation of the tax compliance gap



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Exercise 1

Imagine that all the firms are audited in Taxovia.

a) What is the potential tax that could be collected for CIT?

Hint: $Potential\ tax = Payment + Recovery$

b) Calculate the VAT amount recovered.

c) Calculate the actual payment of PIT.

d) Calculate the tax gap for CIT, PIT, and VAT using the information provided.

Hint: $Tax\ gap = \frac{Recovery}{Payment + Recovery}$

Exercise 1 - Solution

- a) CIT potential revenue: Payment (**A**) + Recovery (**B**)
- In Excel: C2 + F2 for the first row in the CIT return section
- b) VAT recovered amounts: Potential VAT (**C**) – Payment (**A**)
- In Excel: G32 – C32 for the first row in the VAT return section
- c) PIT payment: Potential PIT (**C**) – Recovery (**B**)
- In Excel: G62 – F62 for the first row in the PIT return section
- d) The formula: $Tax\ gap = \frac{Recovery\ (B)}{Potential\ (C)}$
- In Excel: Column F divided by Column G.

Exercise 1 – Solution expanded

Reminder about the formula:

$$\mathit{Tax\ gap} = \frac{\mathit{Recovery}}{\mathit{Recovery} + \mathit{Payment}} = \frac{\mathit{Recovery}}{\mathit{Potential}}$$

$$\mathit{Potential\ tax} = \mathit{Recovery} + \mathit{Payment}$$

- In Excel, $\mathit{Tax\ gap} = \frac{\mathit{Recovery\ (B)}}{\mathit{Recovery\ (B)} + \mathit{Payment\ (A)}} = \frac{\mathit{Recovery\ (B)}}{\mathit{Potential\ (C)}}$
- In Excel, $\mathit{Potential\ tax} = \mathit{Recovery\ (B)} + \mathit{Payment\ (A)}$

Main takeaway: Calculating the tax gap for audited firms is easy. But we know not all firms (usually a small percentage) are audited.

Exercise 2

The reality is that a small group of firms are audited yearly due to resource constraints. Using the actual audit outcomes, we can predict the amount of tax recovered for unaudited firms.

Recall:

$$\mathbf{Tax\ gap} = \frac{\mathbf{Recovery}}{\mathbf{Recovery + Payment}} = \frac{\mathbf{Recovery}}{\mathbf{Potential}}$$

$$\mathbf{Potential\ tax} = \mathbf{Recovery\ (Actual\ or\ Predicted)} + \mathbf{Payment}$$

Luckily, we have estimated the predicted recovery for the unaudited firms!

Exercise 2 - Questions

- a) Calculate the total recovery for CIT.
- b) Calculate the actual VAT recovery.
- c) Calculate the potential PIT, then the predicted PIT recovery.
- d) Calculate the tax gap for each tax type (CIT, PIT and VAT).
- e) Calculate the economy-wide tax gap for each tax type (CIT, PIT and VAT)

Exercise 2 - Solution

- a) CIT total tax recovered (B): Actual recovery + Predicted recovery
- In Excel: F3 + G3 for the first row in the CIT return
- b) Actual VAT amounts recovered for audited firms = Potential VAT (C) – VAT payments (A);
- In Excel: I43 – C43 for the first row in the VAT return for **audited firms**
- c) Potential PIT = Total recovery (B) + Payments (A)
- In Excel: H83 + C83 for the first row in the PIT return for **all firms**
- Predicted PIT recovery = Potential PIT (C) – PIT payments (A);
- In Excel: I98 – C98 for the first row in the PIT return for **unaudited firms**

Exercise 2 – Solutions continued

d) The formula:

$$\mathit{Tax\ gap} = \frac{\mathit{Total\ Recovery\ (B)}}{\mathit{Potential\ (C)}}$$

- In Excel: Column H divided by Column I.

e) Economy-wide:

$$\mathit{Tax\ gap} = \frac{\sum_{\mathit{firms}} \mathit{Total\ Recovery\ (B)}}{\sum_{\mathit{firms}} \mathit{Potential\ (C)}}$$

- In Excel:
 - Sum(H3:H42)/Sum(I3:I42) for CIT
 - Sum(H43:H82)/Sum(I43:I82) for VAT
 - Sum(H83:H102)/Sum(I83:I102) for PIT

Exercise 2 – Solution expanded

Recap of the formulas:

$$\text{Tax gap} = \frac{\sum_{firms} \text{Total Recovery}}{\sum_{firms} \text{Potential}}$$

- In Excel, $\text{Tax gap} = \frac{\text{Recovery (B)}}{\text{Recovery (B)} + \text{Payment (A)}} = \frac{\text{Recovery (B)}}{\text{Potential (C)}}$
- In Excel, $\text{Potential tax} = \text{Recovery (Actual or Predicted)} + \text{Payment}$

Main takeaway: Tax gap of the registered tax base brings us closer to calculating the entire tax gap.

Exercise 3

The Ministry of Finance in Taxovia wants to know the industries contributing the most to the tax gap.

- a) Calculate the sector recovery for the Construction and Mining sectors.
- b) Calculate the sector potential tax for the Finance & Insurance sector.
- c) Calculate the tax gap for each sector.
- d) Which sector records the highest gap?
- e) How can this information be used for tax policy or by the revenue authority?

Exercise 3 - Solution

a) Sector tax recovered = *Actual recovery* + *Predicted recovery*.

- In Excel:

- Construction: sum(F3:G27), applies to all recoveries in the construction sector
- Mining: sum(F53:G77), applies to all recoveries in the mining sector

b) Potential tax = *Sector payment (A)* + *Sector recovery (B)*

- In Excel:

- Fin. & Insurance: sum(E28:G52), applies to payments and recoveries within the sector

c) Same formula still applies: $\frac{\textit{Sector recovery (B)}}{\textit{Sector potential (C)}}$

- In Excel: column **H** divided by column **I** for the specific sector

Exercise 3 - Solution

- d) The mining sector records the highest tax gap
- e) Size helps to determine policies and industry-level evasion. Policymakers are informed about the sectors where they should concentrate their efforts.

Exercise 3 – Solution expanded

Recap of the formulas:

$$\textit{Tax gap} = \frac{\textit{Sector recovery}}{\textit{Sector potential}}$$

$$\textit{Potential tax} = \textit{Sector Recovery (B)} + \textit{Sector Payments (A)}$$

- In Excel, $\textit{Tax gap} = \frac{\textit{Sector Recovery (B)}}{\textit{Sector Potential (C)}}$
- In Excel, $\textit{Potential tax} = \textit{Sector Recovery (B)} + \textit{Sector Payments (A)}$

Main takeaway: Industry gaps help gauge the level of evasion by sector. This helps to target policy or audit efforts.

Exercise 4

The Ministry of Finance in Taxovia wants to know how the tax gap has evolved over time.

- a) Calculate the annual recovery for the 2001 and 2004 return years.
- b) Calculate the annual potential tax for the 2002 return year.
- c) Calculate the tax gap in each return year.
- d) Which year records the highest gap?
- e) How can this information be used for tax policy or by the revenue authority?

Hint: Think about policy reforms or regime changes.

Exercise 4 - Solution

a) Annual recovery = Actual recovery + Predicted recovery. The sum of predicted and actual recoveries.

- In Excel:

- 2001: sum(F3:G22), applies to all recoveries in the 2001 return year

- 2004: sum(F63:G82), applies to all recoveries in the 2004 return year

b) Annual potential tax for 2002 = Payment 2002 (A) + Recovery 2002 (B)

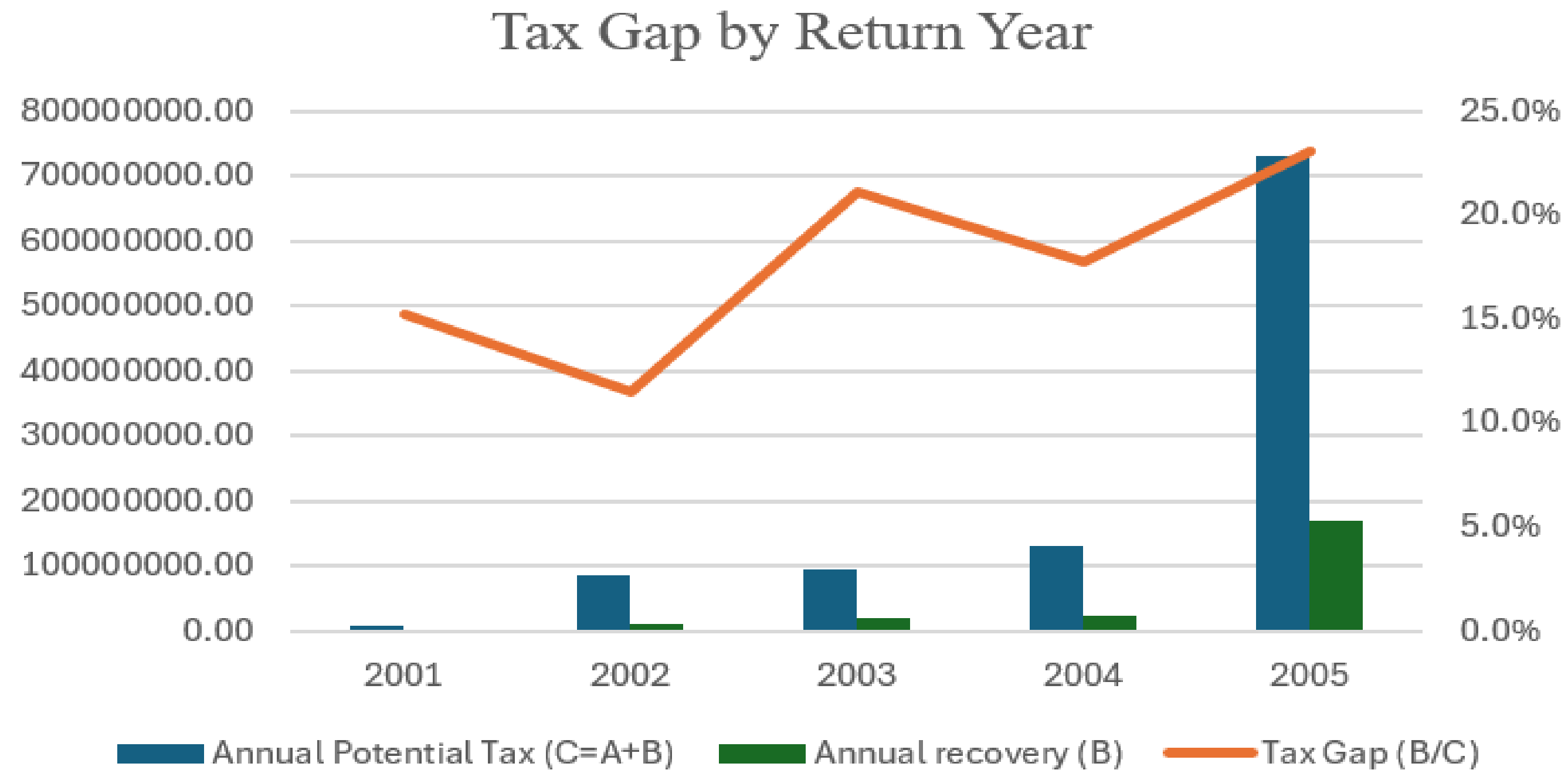
- In Excel: sum(E23:G42), applies to payments and recoveries in the 2002 return year

c) Same formula still applies: $\frac{\text{Annual recovery (B)}}{\text{Annual potential (C)}}$

- In Excel: column H divided by column I for the specific sector

Exercise 4 - Solution

- d) The 2005 return year records the highest tax gap
- e) Dynamic effect, check changes in policy, economic shocks. We can infer from the results how tax policy has affected revenue mobilization over the years.



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